

Progressive Medical Company History

Progressive Medical, Inc., incorporated in 1986, is an independent organization, privately owned and headquartered at 250 Progressive Way, Westerville, OH, 43082. Progressive Medical's only subsidiary is Script-Wise, Ltd. Developed in 2003, Script-Wise is Progressive Medical's wholly owned Home Delivery Pharmacy program. Progressive Medical provides pharmacy benefits management and ancillary health care cost containment services to the workers' compensation and auto no-fault industries.

Progressive Medical's private ownership, size and strong partnerships have given the company the flexibility needed to provide customized client solutions and superior customer service. Throughout the company's history, Progressive Medical has achieved a number of key milestones and has built a reputation as a leader in providing a national client-oriented Total Pharmacy Management program.

Milestones:

- Formed the Total Pharmacy Management program
- Launched a comprehensive national network of Ancillary Health Care Services including home health care, infusion therapy, orthotics, prosthetics, respiratory therapy, transportation and language services
- Developed Ventrix™, a provider ranking system designed to build and maintain an efficient and strong ancillary network
- Formed Script-Wise, Progressive Medical's wholly owned Home Delivery Pharmacy program
- Developed medication plans specific to workers' compensation
- Released IFX, Information Exchange, providing clients with a wide range of real-time reporting capabilities

From its inception to present day, Progressive Medical continues to grow and expand in ways that are of maximum benefit to clients and in response to the specific needs of the workers' compensation and auto no-fault markets. The timeline below shows the development of key events and strategic initiatives at Progressive Medical.

Product and Service Development Timeline:

| Year | Product |
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| 1986 | Began supplying electromedical equipment and medical supplies in Ohio |
| 1992 | Completed the expansion of a medical equipment and supplies network to a fully comprehensive network available nationally |
| 1996 | Began offering Pharmacy Benefit Management through a Home Delivery pharmacy program |
| 1997 | Created the Total Pharmacy Management program which included adding the First Fill®, Retail Drug Card and Instant Activation™ programs |
| 1997 | Added a full line of ancillary health care services including: home health care, infusion therapy, orthotics, prosthetics and respiratory therapy |
| 1999 | Created a national network of transportation and language services providers |

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| 2000 | Added additional clinical services and a complete Drug Utilization Review program including detailed reporting to the Total Pharmacy Management program |
| 2000 | Utilized expertise in workers' compensation industry to develop Total Pharmacy Management and an Ancillary Health Care services network for the auto no-fault industry |
| 2002 | Formed a Diagnostic provider network |
| 2003 | Developed a provider ranking system for Ancillary Health Care services to provide clients the most cost efficient and high quality network |
| 2003 | Developed IFX, Information Exchange, Internet-based claims management and reporting tool |
| 2003 | Formed Script-Wise, Progressive Medical's wholly owned Home Delivery Pharmacy program |
| 2003 | Developed electronic linkage with clients |
| 2004 | Developed additional Drug Utilization Review programs including the launch of medication plans specific to workers' compensation injuries, based on nature of injury, body part and date of injury |
| 2005 | Formed a Physical Medicine provider network |
| 2005 | Partnered with Medicare set-aside providers to prepare medication cost projections |
| 2006 | Development of a customer focused Catastrophic Unit |
| 2007 | Began offering specialty bill review services through a partnership with FAIRPAY Solutions |
| 2007 | Began Third Party Solutions Pilot program, a comprehensive solution to eliminate paper bills from third party billers |
| 2008 | Expanded Total Pharmacy Management through additional clinical services including providing Intervention RX™, physician-to-physician medication evaluation/consultation |
| 2008 | Released IFX Version 8.0 allowing clients a wider range of real-time reporting capabilities |
| 2009 | Developed NetworkAssist™, an out-of-network solution for pharmacy claims that applies Progressive Medical's Drug Utilization program to claims retrospectively |

For more information on Progressive Medical, Inc. visit www.progressive-medical.com.