

## Progressive Medical Fact Sheet

### Who We Are

Progressive Medical, Inc. specializes in coordinating care on behalf of injured parties from workers' compensation, auto no-fault and personal injury protection claims.

We manage the relationship between the insured and the insurer by serving as a single source for the injured party, his or her insurance claims professional and designated medical professionals. We orchestrate the entire health care effort, making the process as seamless and effective as possible for everyone involved.

### What We Provide

Our national network offers cost containment products and services to our clients, including coordinating pharmaceutical needs as well as ancillary services such as, medical equipment and supplies, home health care, non-emergency transportation, language services, physical medicine, diagnostic services and more on behalf of the injured party.

### Why Companies Hire Us

- **Documentation and Management.** Progressive Medical ensures claims professionals and injured parties receive exactly what is needed for recovery. Through cost containment reports, authorization systems, drug utilization reviews and monitoring the injured party's recovery, Progressive Medical safeguards against unnecessary spending. We always make sure that the injured party receives excellent, well-monitored care. Recovery time is decreased, and the individual returns to a healthy lifestyle faster and ultimately, happier.
- **Competent Professionals.** We handpick and train qualified professionals. From management to Client Services Specialists, our first priority is to ensure injured parties are given the most appropriate, convenient and compassionate care throughout their recovery. We also are the insurance company's advocate, seeking the most competitive pricing, and monitoring the injured parties' recovery to avoid overspending.
- **Progressive Thinking.** We continually streamline and create new products to better serve clients and injured parties. Through state-of-the-art information systems and constant research of opportunities available in the industry, Progressive Medical has developed several proprietary solutions that have proven to be effective – and make everyone's role in the injured party's recovery easier.

### The Numbers

Founded in 1986 by Founder and CEO David Bianconi, Progressive Medical is one of Central Ohio's fastest growing companies. We expanded an average of 37 percent over each of the last eight years. Headquartered in Westerville, Ohio, we currently employ more than 400 associates nationwide. Our annual sales in 2009 were nearly \$290 million.

### Contact Information Corporate Headquarters:

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